

Resumé
Wayne D'Amico, CCIM
Essex, Connecticut
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EXPERIENCE

Founder/President

July '05 - present Wayne D'Amico & Co., Inc., Essex CT

Real estate development and advisory firm specializing in complex real estate development, brokerage and consulting services to institutional, corporate, private and governmental clientele. Responsible for all aspects of business administration, sales and project execution. Founded in 2005, Property Politics is an evolution of over 20 years of experiences with varied real estate endeavors.

PropertyPolitics.com

Founder/President/Broker/Appraiser

Jan '89 - July '05 Real Property Consultants, Ltd., Meriden CT

Real estate advisory services firm providing Strategic Planning for Property Ownership & Development, Brokerage; Fee Appraisals & Reviews; Real Property Tax Assessment Analysis and Validation; Property Portfolio and Investment Analysis; Marketing and Development Consulting; Market Research and Economic Development Strategies to variety of clients from private and public sectors with emphasis on utilization of technology. Responsible for all aspects of business administration, sales and project execution.

Director of Operations

Jan '01 - Mar '05 Meriden Economic Resources Group, Inc., Meriden CT

MERG was a 501(c)(3) Not-for-profit economic development corporation founded in 1995. As sole contract employee to its seven member Board of Directors (BOD), responsibilities were to facilitate general business and operational matters including organization and maintenance of corporate and general business files; coordination of BOD meetings including preparation and distribution of meeting agenda's with applicable support materials and meeting minutes; contact person for MERG including retrieval, distribution and response to inquiries; communications and public relations for the BOD including media; coordinate banking and accounting related affairs and other corporate filings with applicable local, state and federal agencies; handle all affairs associated with the asset management including real estate; coordinated special projects including two phases of the City Center Initiative redevelopment project including raising of over \$2,400,000 in public and private funds, development of project specifications, RFQ and RFP for vendor selection, project administration and coordination of public participation.

CityCenterInitiative.com

Principal/Director of Sales/Designer/Programmer

May '98 - Aug '99 Web Solutions, Inc., Meriden CT

Creating and re-developing business enterprise web sites for small to mid-size companies. Specializing in complete web based marketing solutions through development of dynamic, database driven web sites utilizing cutting edge technologies available at the time. Responsibilities included customer and project development, project design, functionality and content management including programming.

WebSolutions.com

Co-founder/President/Treasurer

Jun '90 - '96 D'Amico Construction & Property Management Corp., Meriden CT

Real Estate Management firm catering to the needs of lending institutions, public agencies and corporate clients. Construction Management services specializing in owner representation designed to reduce costs and improve quality of end product. Asset and Property Management services for over 500,000 sq.ft. of commercial,

industrial, high-tech and residential development with a division devoted to non-performing/problem real estate portfolios. Responsible for overall business administration, financial controls and employment. Designed and implemented programs designed for pre-workout analysis, workout, receivership, rent assignment through foreclosure and ultimate disposition.

EDUCATION

Graduate of 2003 Charter Class

Jay W. Levine Leadership Development Academy
CCIM Institute, Chicago IL

CCIM designation

Certified Commercial Investment Member June 1996
CCIM Institute, Chicago IL

Bachelor of Arts

February 1989 Major Field of Study: Real Estate Valuation and Finance
NEW YORK UNIVERSITY, New York NY

Diploma Program in Real Estate

Spring 1988 Concentration: Investment Analysis
New York University Real Estate Institute, New York NY

BIRTH DATE April 26th, 1967

References available upon request

PROFESSIONAL CREDENTIALS

CCIM Designation (No. 6198) ● CCIM Institute (ccim.com) June 1996
Certified General Appraiser (CT Cert. **RCG** 145) issued November 1992
Licensed Real Estate Broker (CT Lic. **REB** 158921) issued November 1989
Expert Witness ● State of Connecticut Superior Court
Instructor/Trainer ● Site To Do Business Online Training (2006-present)
Course Instructor ● Commercial Real Estate Continuing Education
for Connecticut CCIM Chapter (2005 - present)

PROFESSIONAL ASSOCIATIONS & AFFILIATIONS

1st Vice President (2013 President) (2010) ● CCIM Institute, Chicago IL
Executive Committee of Board of Directors (2008-2010) ● CCIM Institute, Chicago IL
Board of Directors (2004-2010) ● CCIM Institute, Chicago IL
Region 11 Vice President (NY, CT & New England) (2003-2004) CCIM Institute, Chicago IL
President (2002) ● Connecticut CCIM Chapter, Inc.
Member ● International Council of Shopping Centers (ICSC.org)
Member ● National, Connecticut & Greater New Haven Association of REALTORS®
Chairman ● Commercial Investment Committee ('92) Central Conn. Board of REALTORS®
Board of Directors ● Central CT Multiple Listing Service, Inc. ('92-'93)
Course Instructor ● Real Estate Career Institute, Inc.-"Intro. to Commercial Real Estate"

CIVIC ACTIVITIES & AFFILIATIONS

Commissioner ● Essex Housing Authority, Essex CT (2005)
Board of Governors & Community Advisory Committee ●
MidState Medical Center (2003-2007)
President ∞ Meriden Economic Resource Group, Inc. (2000)
Board of Directors ● Meriden Economic Resource Group, Inc. [MERG]('98-2000)
Board of Directors ● Meriden Economic Development Corporation [MEDCO] ('92-2005)
Vice President ● Meriden Economic Development Corporation ('97-'99)
Board of Directors ● UNISON Club of Meriden, CT ('96-'00)
Member ● Rotary International ('89 - present)
Member ● Rotary Club of Essex CT (2004- present)
Board of Directors ● Rotary Club of Meriden, CT ('93-95)
Board of Directors ● Meriden Boys Club ('92-'98)
Corporator ● Meriden Boys Club ('92-present)
Corporator ● Girls Incorporated, Meriden CT ('94-2000)
Alumnus ●[Sigma Phi Epsilon Fraternity] ('86) NY § [NY Gamma Chapter-NYU]

PARTIAL CLIENT LIST

Services retained by a clientele of professionals including Law Firms, Developers, Lending Institutions, Municipalities as well as individuals and companies in both the public and private sectors.

Corporate & Institutional

Wal-Mart Stores, Inc., Bentonville, AR	Tarragon Corporation, New York, NY
Rushford Center, Inc., Meriden CT	MIDAS International Corporation, Itasca IL
Hackman Capital Partners, LLC Los Angeles CA	Burger King Corporation, Walpole MA
Tedeschi Realty Corporation, Rockland MA	Mid State Medical Center, Meriden CT
Rex Lumber Company, Acton MA	The Miller Company, Meriden CT
Charles H. Kaman, CEO	Miller-Johnson, Inc., Meriden CT
Kaman Corporation, Bloomfield CT	Hunter's Ambulance Service, Inc., Meriden CT
Batista Cos.(Dunkin' Donut Franch.), Meriden CT	CenterPoint Management Co., Middletown CT
Willow Capital Group, LLC, Centerbrook CT	United Concrete Products, Inc., Yalesville CT

Municipalities, Public & Quasi-public Agencies

City of Meriden, CT	Meriden Economic Resources Group, Inc.
Meriden Redevelopment Agency	Housing Authority of the Town of Wallingford
Meriden Economic Development Corp.	

Lending Institutions & Federal Banking Agencies

Castle Bank & Trust Company, Meriden CT	The Bank of Southington, Southington CT
First Union Mortgage Corp., Wilmington, NC	City Savings Bank of Meriden, CT
Hudson United Bank, Hamden CT	Central Bank, Meriden, CT
Dime Savings Bank of Wallingford, CT	Federal Deposit Insurance Corporation (FDIC)
Connecticut National Bank, Hartford CT	RECOLL Mgmt Corp., E. Hartford CT
Shawmut Bank, Hartford CT	J.E. Robert Co. of New England, Milford CT
The Equity Bank, Wethersfield CT	

Law Firms & Attorneys

McEleney & McGrail, Hartford CT	Alan M. Solomon, Esq., Waitsfield VT
Day, Berry & Howard, LLP, Hartford CT	Dennis A. Ceneviva, Esq., Meriden CT
Luby, Olson, P.C., Meriden CT	Tonkonow & Kendzior, Meriden CT
Brown & Welsh, P.C., Meriden CT	Jacobs & Jacobs, P.C., Meriden CT
Tobin & Melien, P.C., Madison CT	James W. Abrams, Wallingford CT
Weigand, Mahon & Adelman, P.C. Meriden CT	John F. Stanton, Esq., Meriden CT
Solomon, Krupnikoff & Wyskiel, P.C. Meriden CT	Gennaro Martorelli, Esq., Meriden CT
	Bruce A. Fontanella, Esq., Meriden CT
	Dean Baker, Esq., New Haven CT