

Resumé
WAYNE D'AMICO, CCIM
Essex, CT 06426-0426
Tel: 860.767.8999
www.wdccim.com
[rev. 06/06]

EXPERIENCE

**Jan. 1995 -
present**

Property Politics

a div. Of The A.L.Better Co., Inc. <www.PropertyPolitics.com>

Essex CT 06426-0426

Position: *Founder/President*

Real estate development and advisory firm specializing in complex real estate development, brokerage and consulting services. Dealing in the 'politics' of doing the deals, best positioning projects for success. Our services are value added to complex projects, and being independent of franchises and brand, we're able to participate as an integral part of the client's development team, participating in the entire deal to accomplish the client's overall investment goals. Founded in 1995, Property Politics is an evolution of over 18 years of experiences with varied real estate endeavors.

**Jan. 1989 -
1995**

Real Property Consultants, Ltd.

Essex CT 06426-0426

Position: *Founder/President/Broker/Appraiser*

Real estate advisory services firm providing Strategic Planning for Property Ownership & Development, Brokerage; Fee Appraisals & Reviews; Real Property Tax Assessment Analysis and Validation; Property Portfolio and Investment Analysis; Marketing and Development Consulting; Market Research and Economic Development Strategies to variety of clients from private and public sectors with emphasis on utilization of technology.

**June 1990 -
1996**

D'Amico Construction and Property Management Corporation

Meriden CT

Position: *Co-founder/President/Treasurer*

Real Estate Management firm catering to the needs of lending institutions, public agencies and corporate clients. Construction Management services specializing in owner representation designed to reduce costs and improve quality of end product. Asset and Property Management services for over 500,000 sq.ft. of commercial, industrial, high-tech and residential development with a division devoted to non-performing/problem real estate portfolios. Designed and implemented programs designed for pre-workout analysis, workout, receivership, rent assignment through foreclosure and ultimate disposition.

EDUCATION

June 1996

Certified Commercial Investment Member “CCIM” designation
CCIM Institute, Chicago IL

February 1989

NEW YORK UNIVERSITY, New York NY
Bachelor of Arts Degree
Major Field of Study: Real Estate Valuation and Finance

Spring 1988

NYU Real Estate Institute
Diploma Program in Real Estate: Concentration in Investment Analysis

**May 1987 -
Present**

Over 800 hours of real estate specific education from institutions including
University of Connecticut, New York University, University of Hartford,
CCIM Institute and Appraisal Institute.

BIRTH DATE

April 26th, 1967

References available upon request

PROFESSIONAL CREDENTIALS

CCIM Designation (1996) · CCIM Institute (www.ccim.com)
Certified General Appraiser (CT Cert. N° 145)-issued Nov '92
Licensed Real Estate Broker (CT Lic. N° 158921) - issued Nov. '89
Expert Witness - State of Connecticut Superior Court

PROFESSIONAL ASSOCIATIONS & AFFILIATIONS

Member - International Council of Shopping Centers (www.ICSC.org)
Board of Directors (2004-2007) CCIM Institute, Chicago IL
Region 11 Vice President (NY, CT & New England) (2003-2004)
CCIM Institute, Chicago IL
President (2002) · Connecticut CCIM Chapter, Inc.
Member · National, Connecticut & Greater New Haven Association of REALTORS®
Chairman · Commercial Investment Committee ('92) Central Conn. Board of REALTORS®
Board of Directors · Central CT Multiple Listing Service, Inc. ('92-'93)
Course Instructor · Real Estate Career Institute, Inc.-"Intro. to Commercial Real Estate"

CIVIC ACTIVITIES & AFFILIATIONS

Commissioner · Essex Housing Authority, Essex CT (2005)
Board of Governors & Community Advisory Committee ·
MidState Medical Center (2003-present)
President · Meriden Economic Resource Group, Inc. (2000)
Board of Directors · Meriden Economic Resource Group, Inc. [MERG]('98-2000)
Board of Directors · Meriden Economic Development Corporation [MEDCO] ('92-2005)
Vice President · Meriden Economic Development Corporation ('97-'99)
Board of Directors · UNISON Club of Meriden, CT ('96-'00)
Member · Rotary International ('89-'99, 2002-2003, 2004-present)
Member · Rotary Club of Essex CT (2004- present)
Board of Directors · Rotary Club of Meriden, CT ('93-95)
Board of Directors · Meriden Boys Club ('92-'98)
Corporator - Meriden Boys Club ('92-present)
Corporator - Girls Incorporated, Meriden CT ('94-present)
Alumnus · ΣΦΕ [Sigma Phi Epsilon Fraternity] ('86) NYT [NY Gamma Chapter-NYU]

PARTIAL CLIENT LIST

Services retained by a clientele of professionals including Law Firms, Developers, Lending Institutions, Municipalities as well as individuals and companies in both the public and private sectors.

Corporate & Institutional

Wal-Mart Stores, Inc., Bentonville, AR	Tarragon Corporation, New York, NY
Rushford Center, Inc., Middletown/Meriden CT	MIDAS International Corporation, Itasca IL
Hackman Capital Partners, LLC Los Angeles CA	Burger King Corporation, Walpole MA
Tedeschi Realty Corporation, Rockland MA	Mid State Medical Center, Meriden CT
Rex Lumber Company, Acton MA	The Miller Company, Meriden CT
Charles H. Kaman, CEO	Miller-Johnson, Inc., Meriden CT
Kaman Corporation, Bloomfield CT	Hunter's Ambulance Service, Inc., Meriden CT
	CenterPoint Management Co., Middletown CT

Municipalities, Public & Quasi-public Agencies

City of Meriden, CT	Meriden Economic Resources Group, Inc.
Meriden Redevelopment Agency	Housing Authority of the Town of Wallingford
Meriden Economic Development Corp.	

Lending Institutions & Federal Banking Agencies

Castle Bank & Trust Company, Meriden CT	The Bank of Southington, Southington CT
First Union Mortgage Corp., Wilmington, NC	City Savings Bank of Meriden, CT
Hudson United Bank, Hamden CT	Central Bank, Meriden, CT
Dime Savings Bank of Wallingford, CT	Federal Deposit Insurance Corporation (FDIC)
Connecticut National Bank, Hartford CT	RECOLL Mgmt Corp., E. Hartford CT
Shawmut Bank, Hartford CT	J.E. Robert Co. of New England, Milford CT
The Equity Bank, Wethersfield CT	

Law Firms & Attorneys

McEleney & McGrail, Hartford CT	Tonkonow & Kendzior, Meriden CT
Day, Berry & Howard, LLP, Hartford CT	Jacobs & Jacobs, P.C., Meriden CT
Luby, Olson, P.C., Meriden CT	James W. Abrams, Wallingford CT
Brown & Welsh, P.C., Meriden CT	John F. Stanton, Esq., Meriden CT
Tobin & Melien, P.C., New Haven/Meriden CT	Gennaro Martorelli, Esq., Meriden CT
Weigand, Mahon & Adelman, P.C. Meriden CT	Bruce A. Fontanella, Esq., Meriden CT
Solomon, Krupnikoff & Wyskiel, P.C. Meriden CT	Dean Baker, Esq., New Haven CT